2024 Buyer's Guide
## Table of Contents

<table>
<thead>
<tr>
<th>Page</th>
<th>Section</th>
</tr>
</thead>
<tbody>
<tr>
<td>03</td>
<td>Accounting Tax and Finance&lt;br&gt; Billing, Collections, Revenue Management Services</td>
</tr>
<tr>
<td>04</td>
<td>Business Management/Practice Consulting&lt;br&gt; Clinical Outcome Tools/Assessment&lt;br&gt; Continuing Education</td>
</tr>
<tr>
<td>05</td>
<td>Documentation/Scheduling/EMR Marketing</td>
</tr>
<tr>
<td>06</td>
<td>Mobile Technology&lt;br&gt; Occupational Health/Functional Capacity Testing&lt;br&gt; Orthotics</td>
</tr>
<tr>
<td>07</td>
<td>Outcomes&lt;br&gt; Patient Engagement&lt;br&gt; Patient Portal and Messaging</td>
</tr>
<tr>
<td>08</td>
<td>Practice Management Software/EMR</td>
</tr>
<tr>
<td>09</td>
<td>PT Center Development/Partnership&lt;br&gt; Rehab Therapy Products and Tools</td>
</tr>
<tr>
<td>11</td>
<td>Remote Therapeutic Monitoring (RTM)</td>
</tr>
</tbody>
</table>

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brad@nelsontaxandfinance.com
304-422-5700
www.nelsontaxandfinance.com

Accounting and proactive tax services for Physical Therapy businesses. Our firm has a proven track record for growth efficiency and strategy. Contact us for a free Benchmarking Analysis for your business! All you need is last year’s financial statements.

BILLING, COLLECTIONS, REVENUE MANAGEMENT SERVICES

ALS Integrated Services LLC
Product: Billing collections and revenue cycle management
Contact: Amy Smith
4130 Linden Avenue
Suite 180 PMB 1069
Dayton, OH 45432
info@alsintegratedsvc.com
513-334-8199
www.alsintegratedsvc.com

ALS Integrated Services is a full-service billing provider specializing in PT OT and SLP billing for private practice owners. RMC can be a time-consuming and complex process. ALS will alleviate this burden so you and your staff can focus on your patients. We do not outsource our accounts.

Athelas
Product: Athelas RCM
Contact: Greg Martinez
160 S Whisman Road
Mountain View, CA 94041
greg@athelas.com
801-309-1815
www.athelas.com

Insurance companies are making it harder for medical practices to get paid — but at Athelas we take care of payors so that you can focus on taking care of patients. Reclaim your time and maximize your revenue with Athelas RCM the all-in-one AI-powered financial performance platform designed for healthcare.

Medical Claims & Billing Express
Product: Billing Credentialing/Contracting Services
Contact: Medical Claims & Billing Express
MCBExpress@comcast.net
215-900-3818

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Product: WebPT Billing and WebPT RCM
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625 S 5th Street
Phoenix, AZ 85004
sales@webpt.com
866-221-1870, option 1
www.webpt.com/products/billing-software

No matter how your practice bills, WebPT’s industry-leading solutions can help get you paid faster. Keep your billing in-house with our user-friendly (and cost-effective) billing software or outsource your billing to WebPT RCM—the physical therapy industry’s largest revenue cycle management service staffed by the most tenured experts.
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tony@mtbizbrokers.com
610-527-8400
www.mtbizbrokers.com

MT Consulting provides full-service business
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the MT Team has successfully completed
hundreds of healthcare deals nationwide. We
help owners maximize their business value and
deliver the best possible deal. Ready to Sell? Call
for a Free Consultation.

CLINICAL OUTCOME TOOLS/ASSESSMENT

ViFive
Product: ViFive Clinic App
Contact: Hali Jones
hali@vifive.ai
862-579-9948

The ViFive Clinic app is a 3D motion analysis
lab created for physical therapists treating
MSK disorders. Our platform includes in-person
telemedicine and RTM services. Leveraging
vision based artificial intelligence we provide
clinicians with quantitative data and powerful
visuals to enhance patient education and clinical
decision making.

CONTINUING EDUCATION

International Academy of Orthopedic Medicine - US
Product: Certification in Orthopedic Manual Therapy
Contact: Alexander Wielohorski
1917 Abbott Road, Suite 200
Anchorage, AK 99507
alexanderw@iaom-us.com
907-206-0495
www.iaom-us.com

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worldwide and improves patient outcomes.
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spine and extremities.

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Ginger Desk provides on-demand pre-trained professional virtual medical office assistants (VAs) to health and wellness practitioners. We are women-led and run. Founded by Dr. Julie Durnan ND who has run multiple efficient integrated health clinics for the past 20 years. Ginger Desk combines the magic of concierge support provided by real live humans doing the work with custom digital workflows. And we adhere to the strictest of health regulations across all states and provinces. Our VAs come pre-trained and are experts in your EMR. Best of all you pay only for the support your practice needs. We bill based on task and practice volume. Discover Admin Freedom. Reach out to our friendly team at hello@gingerdesk.com to find out how we can support you and your practice. We are here to help!

TurboPT with over 30 years in the industry offers an advanced EMR system with AI-powered documentation. Its tools streamline practice management enabling efficient patient care and data handling and are designed for modern PT healthcare needs. Make your day easier with TurboPT!

Need new patients NOW? Want predictable revenue that allows you to hire confidently, expand your clinic ... maybe take a vacation? The Ultimate PT Marketing System™ is the best all-in-one PT marketing solution in North America to help exceed your new patient goals. Now with PT-Specific Google Ads included. SEE ONLINE BUYER’S GUIDE FOR ADDITIONAL INFORMATION FROM THIS SPONSOR

Stop patient dropout, improve patient engagement, and drive new patients to your practice with WebPT Reach, the only marketing software specifically designed for outpatient physical therapy. Reach works with most EMR systems and features automated email marketing online review and directory management an HEP and a patient mobile app.
**Mobile Technology**

Sway Medical

**Product:** Sway Mobile App – Balance & Cognitive Testing

**Contact:** Doug Tauchen  
32 S Lewis Avenue  
Tulsa, OK 74104  
doug.tauchen@swaymedical.com  
918-900-2951  
www.swaymedical.com

Sway Medical’s mobile application is FDA cleared for balance and cognitive testing. We provide Clinicians and Athletic Trainers validated objective evaluations for sports injuries fall risk cognitive wellness balance and more. Normative data remote testing baseline testing sideline assessments and surveys in an all-in-one easy to use mobile medical device.

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webFCE

**Product:** Functional Capacity/Occupational/Health & Wellness Testing

**Contact:** Chris Mammola  
2207 Concord Pike, #446  
Wilmington, DE 19803  
chris@webfce.com  
833-327-8323  
www.webfce.com

webFCE is a revolutionary software that enables you to add new lines of service with no capital investment. Our innovative solutions and evidence-based tools help you bring new customers in the door while using your existing equipment. FCE/Occupational Testing, Fast Employment Screening, Fall/Health Risk Assessments, Fitness/Wellness tools, Dictation and more!

**Orthotics**

NuNee by K-Neesio LLC

**Product:** Augment your exercise therapy plan with proven pain relief

**Contact:** Michael Emmerling  
info@nuneeshop.com  
585-217-1792  
www.nuneeshop.com

The NuNee patellar bracing system is clinically proven to relieve pain and improve function for even the most challenging cases of anterior knee pain. NuNee allows therapists to focus on the progression of their exercise rehab plan while improving patient compliance and outcomes. Email info@nuneeshop.com for your FREE SAMPLE today!

**Fulton**

**Product:** Elevate patient comfort with Fulton insoles!

**Contact:** Libie Motchan  
libie@walkfulton.com  
202-281-0229  
www.walkfulton.com

Fulton is a modern brand of arch support offering custom-molding cork insoles that deliver many of the benefits of custom orthotics at an OTC price. Improve patient comfort reduce pain and prevent injury with Fulton! Say goodbye to foot knee and back pain and hello to better way to walk!
OUTCOMES

FOTO Patient Outcomes
Product: FOTO Patient Outcomes
Contact: Sales
marc.dinkel@nethealth.com
800-482-3686
www.fotoinc.com

FOTO is the industry-leading outcomes management solution that allows rehab therapists to manage quality care metrics, track patient satisfaction and market therapist and clinic successes. FOTO measures use the most advanced science and risk adjustment to accurately benchmark against rehab therapy peers nationwide and help patients achieve their goals faster.

SEE ONLINE BUYER’S GUIDE FOR ADDITIONAL INFORMATION FROM THIS SPONSOR

WebPT
Product: WebPT Outcomes
Contact: Daniel Cooper
625 S 5th Street
Phoenix, AZ 85004
sales@webpt.com
866-221-1870, option 1
www.webpt.co/3GMqsJd

Enhance patient care with WebPT Outcomes, the leading patient outcomes tracking software for physical therapists. WebPT Outcomes features a large library of standardized, industry-recognized tests. Because it’s built into the WebPT EMR, providers have access to the largest benchmarking database in the country. Plus, it includes MIPS reporting.

PATIENT ENGAGEMENT

GuidePT
Product: Digitally Assisted Subjective Examination Platform
Contact: Bruce Carrington
bcarrington@rehabilitationhealth.com
434-473-3733
www.guidept.com

GuidePT is a digitally assisted subjective examination platform that provides a pre-visit patient specific question and answer experience. A detailed report including recommendations for providers is generated prior to a patient attending their initial evaluation session. GuidePT can help practices improve patient evaluations save time and generate new clinic revenue.

PATIENT PORTAL AND MESSAGE

TurboPT
Product: TurboPT
Contact: Member Services
sales@turbopt.com
800-628-8980
www.turbopt.com

TurboPT’s EMR system integrates AI-driven tools to enhance EMR and practice management. Its patient portal offers secure messaging and streamlined scheduling leveraging AI for improved patient engagement and communication efficiency.

WelcomeWare
Product: World’s First Live-Streaming Receptionist Platform
Contact: Willie Hayden
PO Box 4689
Greenwich, CT 06831
sales@welcomeware.live
203-496-8905
www.welcomeware.live

Physical therapy clinics are having an impossible time covering their front desks because of challenges with hiring, staff leaves, and demands for remote work. WelcomeWare enables PT clinics to scale their front desk teams across any location, at any time with an all-in-one hardware and software platform.

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</tr>
</thead>
<tbody>
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<td>Support</td>
<td>138 E 13th Street, 500</td>
<td>+1 844-310-JANE</td>
<td><a href="mailto:support@jane.app">support@jane.app</a></td>
<td><a href="http://www.jane.app">www.jane.app</a></td>
</tr>
<tr>
<td><strong>Net Health Therapy for Clinics</strong></td>
<td>Sales</td>
<td>40 24th Street, 3rd Floor</td>
<td>800-411-6281</td>
<td><a href="mailto:marc.dinkel@nethealth.com">marc.dinkel@nethealth.com</a></td>
<td><a href="http://www.nethealth.com/therapy-for-clinics">www.nethealth.com/therapy-for-clinics</a></td>
</tr>
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<td>Steven Presement</td>
<td>2-344 North Rivermede Road</td>
<td>877-809-8085</td>
<td><a href="mailto:info@practiceperfectemr.com">info@practiceperfectemr.com</a></td>
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</tr>
</tbody>
</table>

Jane is an all-in-one health and wellness practice management platform designed to be helpful to you, no matter how or where you practice. Available online and on any device, Jane offers branded online booking, scheduling, insurance management, customizable charting, online intake forms, patient reminders, integrated payment processing, telehealth and more!

Net Health Therapy for Clinics is a specialized EMR that enables outpatient rehab therapy practices to differentiate and grow their services. Thousands of clinics including some of the largest in the US rely on this solution’s automation scalability patient engagement and customization capabilities to operate at peak efficiency and grow.

Fully integrated billing, scheduling, documentation, EMR & business growth tools. Our innovative software provides you with the tools you need to maximize the efficiency, & profitability of your practice. No start-up costs, no long-term contract & a low monthly fee. Book your free online demo today.

Practice Pro is a 100% web-based EMR and practice management software for therapy practices with everything you need to run your clinic in one single solution: Scheduling, Clinical Documentation, Billing and Collections, Outcomes, Referral Management, Patient Portal and more.

TurboPT with over 30 years in the industry offers an advanced EMR system with AI-powered documentation. Its tools streamline practice management enabling efficient patient care and data handling and are designed for modern PT healthcare needs. Make your day easier with TurboPT!
WebPT
With a 40% market share, WebPT is the leading software platform for outpatient rehab. The web-based system offers documentation, scheduling, billing solutions, analytics, outcomes tracking, marketing tools, an HEP, and system integrations. The award-winning company has a 99% retention rate and 99.9% uptime rate.

PT CENTER DEVELOPMENT/PARTNERSHIP
US Physical Therapy
US Physical Therapy offers private practice owners a unique partnership model: one where you retain significant equity, keep the identity of your practice, and continue to make decisions in an ownership role. Continue to enjoy your autonomy while leveraging USPh’s financial resources and expertise to help you grow your business.

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EcoPro Products LLC
Founded in 2015, EcoPro Products is a Physical Therapist owned business that specializes in developing eco-friendly products for health care professionals. Our EcoPro pillow cover line completely replaces cloth or paper pillow cases with a wipe able and easy to clean alternative, reducing overall clinic laundry by 80%.

Enovis
As part of Enovis™ Chattanooga® is the world’s largest manufacturer of rehabilitation equipment for treating musculoskeletal neurological and soft tissue disorders. For over seven decades Chattanooga® has set a benchmark for excellence. Our products contribute to better treatment outcomes in private practices training rooms hospitals and home settings worldwide.
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www.optp.com

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**Prometheus Group, The**

**Product**: Premier and Legacy Solutions for Pelvic Health & Orthopedic Rehabilitation  
**Contact**: Richard Poore  
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Dover, NH 03820  
dpoore@theprogrp.com  
603-749-0733  
www.theprogrp.com

Premier and Legacy Solutions for Pelvic Health & Orthopedic Rehabilitation

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**Sanctband USA**

**Product**: Resistance Training Products & Flossbands  
**Contact**: Billy Lai  
billy.shi@sanctband.com  
917-392-5934  
www.sanctbandusa.com

Sanctband seamlessly enhances your journey across Physiotherapy Fitness and Sports Enhancement. Established as a reliable brand in 2008 Sanctband is committed to prioritizing quality and optimizing user performance. Our products crafted with excellence in Malaysia are distributed globally through trusted partners. Learn more at www.sanctbandusa.com.
SaRA Health

Product: SaRA: RTM Made Easy

Contact: Steven
210 SW Market Street
Kansas City, MO 64063
sales@srahealth.com
913-609-4710
www.sarahealth.io

SaRA Health helps rehabilitation professionals bring more value to their patient's visits.

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