Becoming the Leader Your Company Needs You To Be

Section 1: Warm-Up - Getting To Know Each Other

- 1. Law of the Lid:
 - a. 3-5 minutes how have you grown as a leader in the last year, month, or week?
 - i. List a few key words or phrases that represent your growth.
 - ii. Do the same for each of your peer group members.

Section 2: Leadership Fundamentals - Start With Why

- 1. Personal True North: Can you clearly answer these for yourself?
 - a. Credo What do we believe?
 - b. Mission What is our purpose?
 - c. Core Values How will we behave?
 - d. Vision Where are we headed?
- 2. Corporate True North Can your team answer these questions about your company?
 - a. Credo What do we believe?
 - b. Mission What is our purpose?
 - c. Core Values How will we behave?
 - d. Vision Where are we headed?
- 3. Do you inspire or manipulate your team to achieve objectives?
- 4. Resources:
 - a. Start with Why Simon Sinek
 - b. Extreme Ownership Joko Willink & Leif Babin
 - c. Business Made Simple Donald Miller
 - d. Traction Gino Wickman

Section 3: Building a High Performing Team

- 1. Building an accountability chart:
 - a. Do you have one?
 - b. Are roles and responsibilities clearly defined?
 - c. Does it reflect your actual reality?
 - d. Has your team seen it/do they have access to it?

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- 2. Who is the next strategic hire that will take you to the next level?
- 3. Crafting the team:
 - a. Does your team understand their individual strengths and weaknesses?
 - b. Do they understand how they compliment each other?
- 4. Leadership Development:
 - a. How am I investing in my team's leadership development?
 - b. Is it reflected in our budget and team calendar?
- 5. Resources:
 - a. gloomaps.com
 - b. The Ideal Team Player Patrick Lencioni
 - c. The 5 Dysfunctions of a Team Patrick Lencioni
 - d. The Working Genius Patrick Lencioni

Section 4: Leadership is Service

- 1. What is your leadership style currently?
- 2. How can you be serving your team better?
- 3. How are you soliciting feedback from your team?
- 4. Who is your best friend (other than your spouse/partner)?
- 5. How are you recharging each week so that you can serve your team and loved ones well?
- 6. How is your personal development reflected in your budget and calendar?
- 7. Before leaving for the weekend, share your personal leadership development plan with your peer group.
- 8. Resources:
 - a. Leaders Eat Last Simon Sinek
 - b. Infinite Game Simon Sinek
 - c. Trillion Dollar Coach Eric Schmidt
 - d. Every Good Endeavor Timothy Keller