



## 2025 NetWorking Summit Agenda Class of 2024

*\*Subject to changes*

**Wednesday, April 30, 2025**

**APTA Centennial Center | 3030 Potomac Ave, Alexandria, VA**

3:30 PM – 6:00 PM	<b>Registration Open</b>   7 <sup>th</sup> Floor
5:15 PM – 6:15 PM	<b>Opening Session “The Loneliness of Leadership”</b>   Paris & Patla <i>Lori Dillon, MPA</i>
6:15 PM – 7:15 PM	<b>Networking Reception</b>   Terrace
7:30 PM	<b>Dinner with your group</b>

**Thursday, May 1, 2025**

**APTA Centennial Center**

7:00 AM - 9:00 AM	<b>Breakfast on your own</b> If you'd like to hop on the Metro as a group to the APTA Centennial Center, meet in the lobby of the Hyatt Centric Old Town at 8:45 AM. It's a fun way to start the day together!
9:30 AM – 11:30 AM	<b>Operation Systems and Strategic Planning Principles</b>   Patla <i>Todd Gifford, PT; Julie Wingen, PT, DPT</i>
11:30 AM – 12:30 PM	<b>Lunch Break</b> A relaxing opportunity to chat with your new group or catch up with old friends.
12:30 PM – 2:30 PM	<b>Leadership Fundamentals</b>   Patla <i>Daniel Bajus, PT, DPT; Richard Baudry, PT; Russell A. Certo, PT</i>
2:45 PM - 5:00 PM	<b>Deep Dive with Industry Experts</b>   7 <sup>th</sup> Floor
2:50 PM – 3:35 PM	Join us for a chance to connect with members outside your group. Industry experts will guide discussions, and there will be time to visit all three rooms and engage in meaningful conversations, insights, and tips.
↔ room switch	
3:40 PM – 4:25 PM	Room 1: Recruiting & Retention with <i>Lori Dillon, MPA</i> Room 2: Leadership/KPI with <i>Mike Osler, PT, DPT</i> Room 3: Cash-Based with <i>Josh D'Angelo, PT, DPT</i>
↔ room switch	
4:30 PM – 5:00 PM	
5:30 PM – 8:30 PM	<b>Dinner Session: State of the Profession and Private Practice</b> Join the APTA Board of Directors for dinner, engaging round table discussions and a facilitated discussion with APTA President <i>Kyle Covington, PT, DPT, PhD</i> and APTA Private Practice President <i>Mike Horsfield, PT, MBA</i> , followed by a networking reception on the rooftop terrace.

Friday, May 2, 2025  
APTA Centennial Center

- 7:30 AM - 8:30 AM      **Networking Breakfast** | 7<sup>th</sup> Floor/Terrace  
Start your morning with a casual breakfast in the APTA Café. It's a great opportunity to continue conversations in a relaxed setting.
- 9:00 AM - 11:00 AM      **Mastermind Melds: *Come to these share-and-steal sessions*** | 7<sup>th</sup> Floor  
Join us for a chance to connect with members outside your group. Choose two of four rooms and dive into organic discussions, sharing insights, advice, and tips
- 9:20 AM – 10:05 AM      ⇄  
room switch
- 10:10 AM – 10:55 AM      Room 1: Growth Strategies  
Room 2: Optimization Strategies  
Room 3: Succession Planning  
Room 4: Niche / Cash-Based / Solo Practice
- 11:00 AM - 12:00 PM      **Closing General Session** | Paris & Patla  
*Mike Horsfield, PT, MBA*