

APTA PRIVATE PRACTICE

Industry Partner Program + Year-Round Marketing





Industry Partner Program

The Industry Partner program is back and better than ever. APTA Private Practice understands that a partnership is more than advertising — It is a commitment to being open to new ideas, sharing educational content from top thought leaders, and ultimately working together to drive the industry forward. APTA Private Practice is very excited to release this new opportunity, as we feel it reflects our vision of a true partnership with mutual benefits that allow for the greatest and most exclusive access to the APTA Private Practice membership.

Visionary Member \$15,000

Includes a credit for one (1) item from Benefit A and one (1) from Benefit B.

Champion Member \$10,000

Includes a credit for one (1) item from Benefit A.

ANNUAL BENEFITS ALL PARTNERS	BENEFIT A	BENEFIT B
One (1) dedicated custom e-blast	Impact Advertorial	CE webinar accreditation + promotion
One (1) category basic listing in the Buyer's Guide; print + digital	15-day digital retargeting campaign	CE article accreditation + promotion
One (1) social media post	Conference Exhibitor Wave JUMP	Graham Sessions Sponsorship (when available)
One (1) Thank You announcement email to members		Peer2Peer NetWorks sponsorship (when available)
APTA Private Practice website placements; logo/link in footer of home page		
Recognition and acknowledgement at Annual Conference; special signage		

Benefits

Educational Article or Webinar for APTA Private Practice Members *(choose one)*

FOR CE

- Partner writes/produces all educational content, including the CE quiz questions
- Content must be relevant, meet CE guidelines, and approved by APTA Private Practice Education Committee
- Article/Webinar will be promoted to the entire APTA Private Practice Membership through an exclusive email, social media, and the APTA Private Practice website
- Partner receives readership and CE quiz analytics (including a list of who passed the quiz with email addresses)
- Article/Webinar and CE will be available to all APTA Private Practice Members and their PT employees for 12 months. It is not restricted to APTA Private Practice Members only
- Launch dates will be assigned once the content is complete and approved by the APTA Private Practice Education Committee

Recognition

- Company logo/link on the APTA Private Practice website
- Company logo on special on-site printed signage
- Company logo/link in an Industry Partner “thank you” email to APTA Private Practice Members
- Post on APTA Private Practice social media, announcing that you’ve signed on as an Industry Partner

Custom E-Blast

- A one-time mass email to the full APTA Private Practice Membership
- Email is designed by the Industry Partner, but sent by The Section on a date chosen by APTA Private Practice
- Email content must be approved by APTA Private Practice and will include a note about how APTA Private Practice does not endorse the enclosed content
- The email may have a call-to-action within it, but the reply email address will be a “no-reply” address

APTA Private Practice Display Retargeting Pilot

- One campaign (15-days) of the new APTA Private Practice Display Retargeting Advertising program (see page 4)
- Results from previous campaigns were excellent, so we want to ensure that all Industry Partners have the opportunity to try this for themselves

Impact Magazine

RATED MOST POPULAR BENEFIT

Impact magazine offers expert insight on the latest trends in health care, government regulation, and practice management. Reach clinic owners as they leverage Impact to find solutions to their practice's financial, marketing, and technological challenges.

Impact is released 11x a year

(January–November), and reaches the APTA Private Practice audience through:

Print / 5x

4,200 print copies
by direct mail

Online / 11x

2,000 monthly visitors access
Impact through www.ppsimpact.org

Email / 11x

4,200 digital copies
by email

In-Person

2,500 copies at APTA CSM and
APTA Private Practice conferences



92% of Impact readers have visited an advertiser's website, contacted an advertiser, or purchased an advertiser's product/service!

11x Advertiser Value-Add!

For premium and full page advertisers only

- **Receive 6 consecutive months of digital advertising on the APTA Private Practice website, ppsapta.org (\$3,500 value)**
Right side second ad square (appears on every page except for the homepage)
Website advertising is shared.
- **Upgrade to an Enhanced listing in the Buyers Guide at the Basic Listing rate of \$500.**
- **Purchase digital advertising in Impact's email blast (11 issue announcements) for \$5,500**
This rate is only available for 11x advertisers Based on availability.

Purchase digital advertising in Impact's email blast for \$5,500 for 6 months
(Based on availability)

RATES	1–3x RATE	4–6x RATE	7–10x RATE	11x RATE
Inside Front Cover	\$2,050	\$1,650	\$1,565	\$1,435
Inside Back Cover	\$1,945	\$1,565	\$1,490	\$1,370
Back Cover	\$2,140	\$1,725	\$1,635	\$1,510
Table of Contents	\$1,945	\$1,565	\$1,490	\$1,370
President's Message	\$1,845	\$1,490	\$1,415	\$1,315
Editor's Column	\$1,820	\$1,465	\$1,390	\$1,290
2-Page Spread	\$3,839	\$3,058	\$2,893	\$2,673
Full Page	\$1,745	\$1,390	\$1,315	\$1,215
½ Page	\$975	\$775	\$735	\$680
¼ Page	\$615	\$500	\$475	\$440

***Enhance your digital ad with video or pop-out features \$100 per issue**

Retargeting Campaigns (Online Advertising)

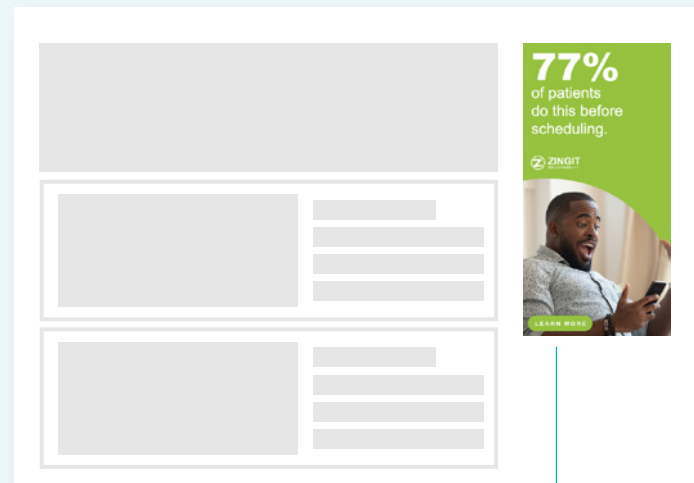
Reach APTA Private Practice Members with this innovative programmatic site retargeting program! If you're not familiar with retargeting, here is general overview:

How Retargeting Works

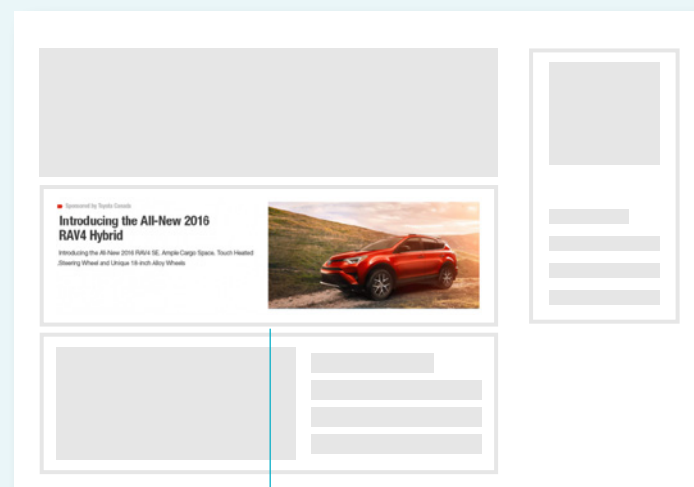


Standard Display and Native Advertising Campaigns

Choose between standard display and native for each 15-day program.



Standard Display



Native

COST • \$2,500 for each 15-day retargeting program.

APTA Private Practice cannot guarantee exact launch dates for this program, and it may run for more than 15 days.

Campaign Results >
15-day display retargeting campaigns averaged:

389
clicks

284,443
impressions

12x
ad frequency rate

Retargeting programs have different outcomes based on the overall web activity of APTA Private Practice Members, competitive bidding, and advertiser creative. Results are not guaranteed.

Advertorial Guidelines

Below are the advertorial advertisement article guidelines established by the APTA Private Practice, publisher of *Impact Magazine*. These guidelines have been written to ensure a clear delineation between advertising material and informative, educational editorial text for our readers, and to facilitate the approval process for advertising in our publication.

- All advertorials must be clearly recognizable as informative, educational editorial content, and are subject to APTA Private Practice approval.
- All advertorials are single-page only, approximately 700 words
- The initial draft of your advertorials' informative, educational editorial content should be in Word format for ease of editing.
- The company name/logo must appear prominently at the top of the page. If for branding purposes the logo appears elsewhere in the advertorial, then the word "ADVERTISEMENT" must appear in the top center of the page in all caps, using a minimum font size of 14 points
- Final file requirements: CMYK only, High-resolution (300 dpi) EPS, TIF, or PDF files (with full bleeds) accepted. Also, Native file, Adobe InDesign for Mac (with all related fonts and linked images embedded). Any advertorials that do not conform to the specifications or proper electronic file format will require resubmission.

BLEED (8.5" x 11")

TRIM (8.25" x 10.75")

LIVE (7.25" x 9.75")

- All advertorial artwork must be submitted to APTA Private Practice as a final file using the following specifications:

Full Page (Bleed)	8.5"	11"
Full Page (Trim)	8.25"	10.75"
Full Page (Live)	7.25"	9.75"

Submit your advertorial to Emmy Mielcarz at
emielcarz@ppsapta.org

Buyer's Guide

Promote your products and services **24/7/365** to Private Practice decision makers across the United States through the APTA Private Practice Buyer's Guide. Boasting more than **100,000 views** per year, the guide gives your company **12 months of exposure** to the APTA Private Practice community through online and print channels:

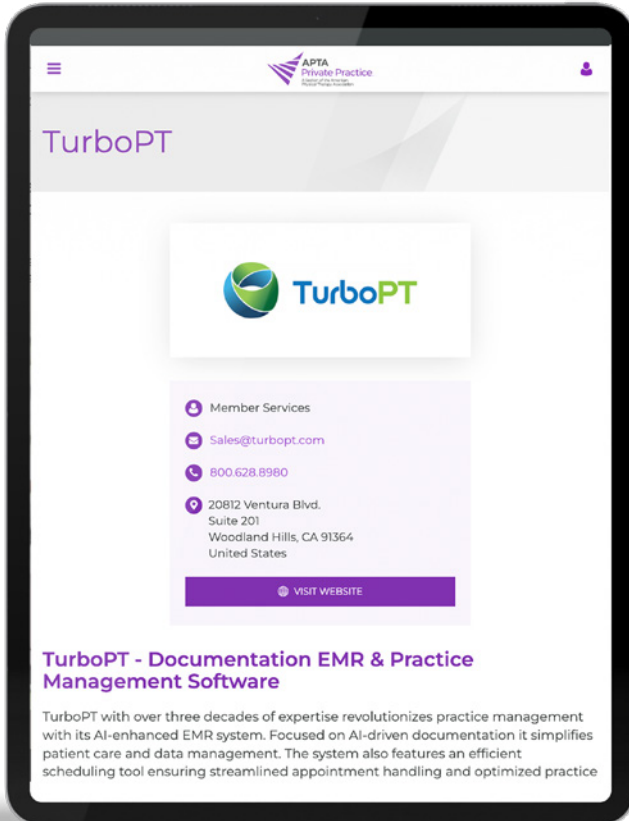
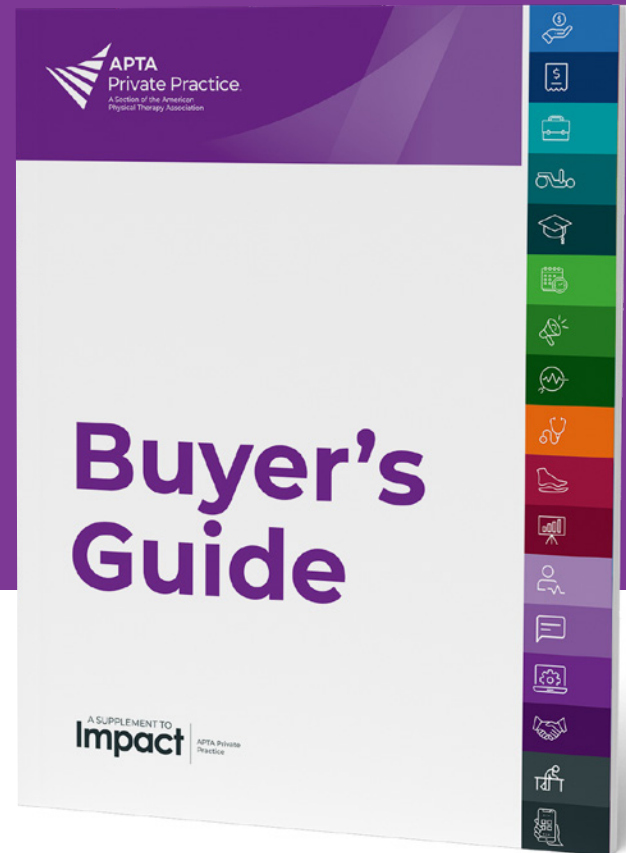
Print

- Print edition of the APTA Private Practice Buyer's Guide mails more than 4,200 clinic owners in February 2023
- Mailed monthly to new APTA Private Practice members when they join
- PDF of print edition posted on www.ppsbuyers.guide

2025 Print Edition Reservation Deadline

December 13, 2024

Ad must be running on this date to be included in print edition.



Basic Listing • \$500

Logo, ad title, company name, external video link, 50-word ad description, company contact, website/social links, and ability to offer a APTA Private Practice member discount.

Enhanced Listing • \$875

Includes all benefits of a basic listing PLUS:

Extended ad description (up to 200 words), embedded promotional video (up to 3 minutes long), and downloadable product brochure.

Online (www.ppsbuyers.guide)

- 12 months of exposure
- Leverage online video and brochures
- Offer a special discount for APTA Private Practice Members
- Leverage the online portal to track video analytics (enhanced listing only) or update your video, brochure, company description at any time throughout the year

11x Impact Advertiser Value

- Advertise in 11 months of Impact Magazine and receive an Enhanced Listing at the Basic Listing rate.

APTA Private Practice Website Advertising

The APTA Private Practice Website (www.ppsapta.org) is the information hub for everything private practice. Advertising on the website reaches **private practice decision makers** when they are looking for solutions to business challenges and ready to make changes.

The APTA Private Practice website boasts:

- 1,500 monthly visitors
- 11,500 views per month
- 8,986 average impressions per ad per month



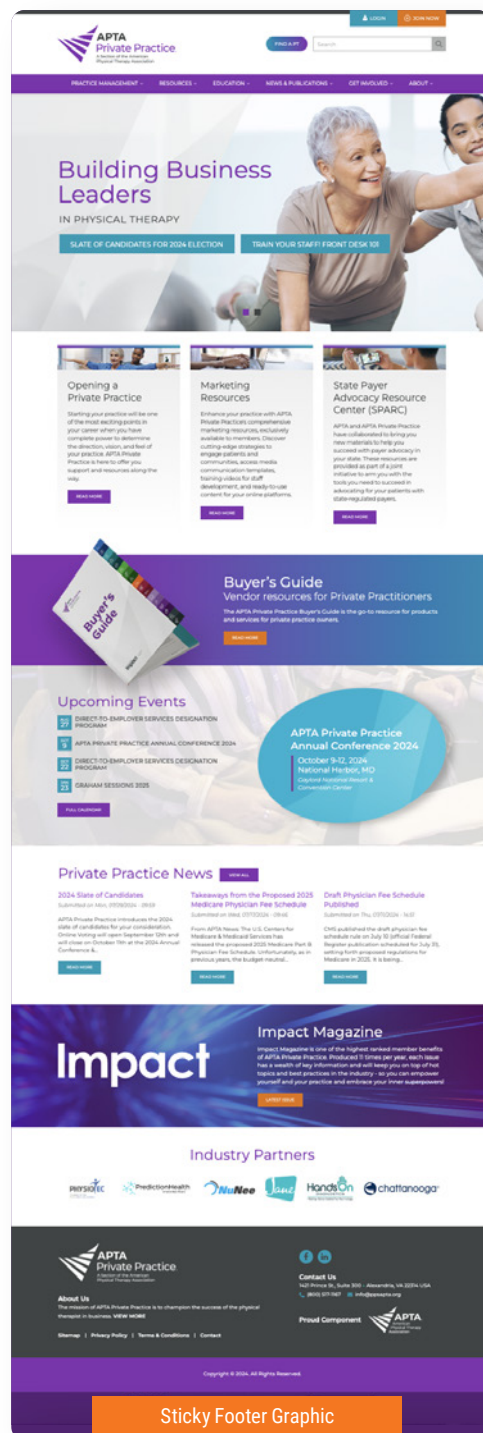
Homepage



Secondary Page

PRICING	MONTHLY RATE	6 MONTH PACKAGE	12 MONTH PACKAGE	SIZE (PX)
Square 1 <i>1st Square Ad on Secondary Pages</i>	\$650	\$3,120	\$4,680	300 x 250
Square 2 <i>2nd Square Ad on Secondary Pages</i>	\$575	\$2,760	\$4,140	300 x 250
Sticky Footer Banner <i>Located at the bottom of the Homepage and all web pages</i>	\$725	\$3,480	\$5,220	728 x 90

All website advertising is shared (non-exclusive) and rotates based on page views. APTA Private Practice works to limit the number of ads to four (4) per ad unit.



2025 Application



Primary Contact Information *(Handles all Marketing Logistics)*

Contact Name _____

Contact Title _____ Contact Email _____

Contact Office Phone _____ Contact Mobile _____

Information for Promotions *(Used for all APTA Private Practice Promotions)*

Company Name _____

Address _____

City _____ State _____ Zip _____

Main Phone _____ Website _____

I am an authorized representative of the company named above with the full power and authority to sign and deliver this application. The company listed on this application agrees to comply with the payment policies and requirements, rules, terms, conditions and regulations associated with APTA Private Practice advertising.

Authorized Name _____ Title _____

Authorized Signature _____ Date _____

Impact Advertising	1-3x RATE	4-6x RATE	7-10x RATE	11x RATE
☐ Inside Front Cover	☐ \$2,050	☐ \$1,650	☐ \$1,565	☐ \$1,435
☐ Inside Back Cover	☐ \$1,945	☐ \$1,565	☐ \$1,490	☐ \$1,370
☐ Back Cover	☐ \$2,140	☐ \$1,725	☐ \$1,635	☐ \$1,510
☐ Table of Contents	☐ \$1,945	☐ \$1,565	☐ \$1,490	☐ \$1,370
☐ President's Message	☐ \$1,845	☐ \$1,490	☐ \$1,415	☐ \$1,315
☐ Editor's Column	☐ \$1,820	☐ \$1,465	☐ \$1,390	☐ \$1,290
☐ 2-Page Spread	☐ \$3,839	☐ \$3,058	☐ \$2,893	☐ \$2,673
☐ Full Page	☐ \$1,745	☐ \$1,390	☐ \$1,315	☐ \$1,215
☐ 1/2 Page	☐ \$975	☐ \$775	☐ \$735	☐ \$680
☐ 1/4 Page	☐ \$615	☐ \$500	☐ \$475	☐ \$440

Impact Issues:

- ☐ Jan ☐ Feb ☐ Mar
☐ Apr ☐ May ☐ Jun
☐ Jul ☐ Aug ☐ Sep
☐ Oct ☐ Nov

Impact 11x Value-Add:

Choose one:

- ☐ Website Advertising: Square 2 (6mo)
☐ Buyer's Guide Upgrade to Enhanced
☐ Email Blast Advertising (11mo) - \$5,500

IMPACT TOTAL \$ _____

Website Advertising	MONTHLY RATE	6 MONTH PACKAGE	12 MONTH PACKAGE	SIZE (PX)
☐ Square 1	☐ \$650	☐ \$3,120	☐ \$4,680	300x250
☐ Square 2	☐ \$575	☐ \$2,760	☐ \$4,140	300x250
☐ Sticky Footer Banner	☐ \$725	☐ \$3,480	☐ \$5,220	728x90

WEBSITE ADVERTISING TOTAL MONTHS _____ \$ _____

☐ Digital Enhancement \$100 per issue # OF ISSUES _____
INDICATE MONTH(S) _____

☐ Retargeting (15-Days) \$2,500 # OF 15-DAY CAMPAIGNS _____

☐ Advertorial \$2,500 INDICATE DESIRED MONTH _____

Industry Partner Program

- ☐ Visionary \$15,000
☐ Champion \$10,000

Benefit A

- ☐ Impact Advertorial
☐ 15-day Retargeting Campaign
☐ Conference Exhibitor Wave JUMP

Benefit B

- ☐ CE Webinar
☐ CE Article
☐ Graham Session Sponsor
☐ Peer2Peer Networks Sponsor

Payment Information

APTA Private Practice Tax ID: 52-1214965

☐ Invoice me for payment by **check**

☐ Invoice me for payment by **secured payment link**

☐ Invoice me for payment by **ACH or wire transfer**
APTA Private Practice charges a flat fee of \$25.00 USD for all payments being made by wire transfer to cover fees.

☐ Please charge my credit card below:
There is a credit card processing fee in the amount of 3%. If you choose this option, you are agreeing to pay the processing fee in full.
☐ Visa ☐ Mastercard ☐ American Express

Name on Card _____

Credit Card Number _____

Exp Date _____ Security Code _____

Billing Address _____

City _____ State _____ Zip _____

TOTAL \$ _____ ☐ BILL IN FULL ☐ BILL MONTHLY WHEN AVAILABLE

SIGNATURE _____

Payment Policies and Requirements:

- Payment is due in full on the 1st of the month that the advertisement runs/ launches.
- The undersigned agrees to pay 100% of all fees per the terms of this application made payable to APTA Private Practice.
- Any company requesting to pay later than net 30 days after the receipt of invoice, agrees to pay a deposit in the amount of 20% the total fee.
- All cancellations must be submitted to APTA Private Practice in writing. 20% of total fee will be retained as a cancellation fee.
- Advertisers are responsible for ensuring the accuracy of all advertising content. APTA Private Practice is not responsible for grammatical, spelling, or other errors appearing in the content of published advertising.
- Advertisers assume liability for all content of published advertising, and assume responsibility for all claims against APTA Private Practice resulting from their advertising.
- All advertisers are subjected to the Print and Digital Advertising Policies set forth by APTA Private Practice <https://ppsapta.org/news-publications/impact-magazine/print-and-digital-advertising-policies>

BUYER'S GUIDE:

Can be purchased at www.ppsbuyers.guide